



# USDA BROILER MARKET NEWS REPORT

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Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Preliminary majority prices for next week's deliveries trended higher in the West; unchanged in the East and Midwest. Trade sentiment was in a range of no better than steady in the East to firm in the West. Demand was irregular and light where needs were limited to regular commitments, but moderate to fairly good for retail ads and fast food promotions. Supplies were mixed with smaller sizes in close balance in the West; at least adequate in the East. In the parts structure, trading was fair to moderate. Breast items and wings were in good balance to close and clearing. Tenders were adequate to tight. In production areas, live supplies were moderate with weights in a full range.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 02/16/04-02/20/04 (cents per lb)

### US GRADE A

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
(Including branded product)				
Delivered to First Receivers				
Chicago	69.00-72.00	67.25-82.00	71.93	27
Los Angeles	77.00			
New York	76.00-78.00			
Southeast Area	FOB Dock Equivalent			
Mississippi	70.00-73.050	69.00-74.00	71.91	82

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 71.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
875	66.00-74.75	71.67

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	216.00	1,278
BREASTS - B/S	191.00	5,502
BREASTS - WHOLE	98.50	1,812
THIGH MEAT - B/S	116.00	1,030
LEG QUARTERS	38.50	7,686
WINGS	120.00	2,989

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST REGION BROILER/FRYERS** Whole broiler/fryer trade sentiment generally steady. Additional offers of whole fryers were light but in balance for buyer's current needs. Retail and food service demand mixed, light to instances good, best into features. Some sources were noting increased interest for the weekend. Floor stocks were adequate. Sizes were generally desirable. Supplies of all parts items were adequate to in close balance. Trade sentiment was fully steady to firm on all items.

**SOUTHERN BROILER** Trade sentiment was at least steady. Demand entering the weekend was fair to moderate, best for retail feature activity and fast food promotions. Supplies were sufficient to well cleared. In the parts structure, supplies of most items were mixed but generally no more than adequate to close. In production areas, live supplies were moderate. Weights were in a full range, but mostly desirable.

**WESTERN REGION BROILER/FRYERS** The preliminary majority prices were 1 cent higher than last Fridays' reported levels. Trading reported for next weeks' deliveries were at mainly higher prices. Offerings were tight to adequate with lighter weights in the closest position. Buying activity was moderate overall. Demand was moderate at best for bagged whole body, fairly good overall for parts. Dealers anticipated fairly good weekend clearances.

**Ads noted** (per pound unless otherwise stated):

**Arizona** - whole body 47, roasters 129, boneless breast 299, marinated boneless breast 399, boneless breast 2.5# bagged IQF 699, breast tenders 299, breast tenders 2.5# bagged IQF 699, boneless thigh meat 229, split breast 99-279, wings 4# bag IQF 599-849, thigh 119-129, drumstick 119-129;

**Colorado** - boneless breast 199-299, marinated boneless breast 399, boneless breast 3# bagged IQF 599, boneless thigh meat 199-259;

**Idaho** - roaster 99, boneless breast 179-299, breast tenders 299,

**(deli food service** - chicken tenders 449-499);

**Northern California** - whole body 89, Cornish hens 259, boneless breast 199-449, breast tenders 199, boneless thigh meat 199, drumstick 149, thigh 149;

**Southern California** - whole body 59-69, whole cut-up 169, Cornish hens 12 count case 1899, boneless breast 199-499, boneless breast strips 98, boneless thigh meat 399, boneless leg meat 148, split breast 97-149, leg quarters 79, leg quarters 10# bag 490, thighs 79- 129, thighs 4# bagged IQF 300-350, drumsticks 89-129, drumsticks 4# bagged IQF 300-350, drumsticks 5# bagged 295,

**(deli food service** - fried 8 piece drumstick and thighs 298, whole rotisserie chicken each 449-498).

**NORTHEAST BROILER/FRYERS** Trucklot buying interest on ready-to-cook whole broiler/fryers was fair to moderate entering the weekend. Offerings of all sizes were sufficient for current needs. Movement through retail and distributive channels was moderate. The market tone was about steady. In the parts complex, breast items were in good balance. Dark meat items were clearing well. Wings were adequate to balanced. Tenderloins were tight.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was fair, instances fairly good. Seller offerings varied by size, but were at least adequate overall. Live supplies were moderate; weights differed in a full range of light to heavy. Processor schedules were moderate. Less than trucklot asking prices were unchanged at 77 to 87 cents. Trade sentiment was mostly steady. In the parts complex, breast cuts were adequate to closely cleared. Leg items were fully adequate at most points. Wings were balanced to closely cleared.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE	69-91
WEIGHTED AVERAGE	79.55
NO. OF BOXES	8,574
CUMULATIVE	02/09/04-02/13/04 79.96
	02/10/03-02/14/03 58.27
NO. OF BOXES	02/09/04-02/13/04 36,252
	02/10/03-02/14/03 43,170

\*7 of 7 plants reporting.

FEB 12

**SOUTHERN STATES BROILER/FRYER PARTS**

FEB 13

ITEM	POUNDS				POUNDS				WEEKLY	
	(000)	RANGE	MAJORITY	WTD AVG	(000)	RANGE	MAJORITY	WTD AVG	(000)	WTD AVG
BREAST - B/S	870	180.00-260.00	182-186	189.87	795	181.00-260.00	181-187	193.31	4,213	190.66
TENDERLOINS	238	188.00-229.00	188-190	193.61	236	190.00-235.00	190-192	195.17	1,106	192.37
BREAST - LINE RUN	TOO FEW TO REPORT				94	95.00-101.00	98-101	98.44	501	97.87
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				315	101.08
LEGS	113	55.00-58.00	55-56	56.27	103	54.00-58.00	55-56	55.86	532	56.00
LEG QUARTERS (BULK)	598	36.00-39.50	37-38	37.38	642	36.00-39.50	36-37	36.93	3,053	36.68
LEG QUARTERS (4/10)	820	38.00-43.00	38-40	39.15	1,020	38.00-43.00	38-40	39.39	4,620	38.89
WINGS (WHOLE)	281	119.00-124.00	119-120	120.33	281	119.00-124.00	119-120	120.33	1,405	119.98
WINGS (CUT)	822	132.00-142.00	132-138	135.55	601	132.00-142.00	134-137	136.67	3,062	136.03
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				70	58.86
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				140	54.43
B/S THIGHS	TOO FEW TO RE-				TOO FEW TO REPORT				400	114.15

\*\*\*\*\*  
 WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS

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TRADING FOR FEBRUARY 12, 2004 F.O.B. DOCK.

TRADING FOR FEBRUARY 13, 2004 F.O.B. DOCK.

**RANGE****TODAY'S AVERAGE****RANGE****TODAY'S AVERAGE****5-DAY AVERAGE**

64.50 - 72.25

69.01

65.00 - 73.25

69.97

68.96

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**NORTHEAST BROILER/FRYER PARTS** - Trucklot buying activity was fair to moderate entering the weekend. Offerings of breast items remained in good balance. Dark meat items were clearing well. Wings ranged adequate to balanced. Tenderloins were in tight supply. Movement through retail channels was fair at best. Distributive draw was fair to moderate. The market tone was fully steady.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB.

FEB 13

ITEM	CURRENT NEG			WTD	CURRENT NEG			WTD	WEEKLY
	TRADING*	AVG**	VOL/LBS		TRADING*	AVG**	VOL/LBS		
BREAST - B/S	185	182.37	710,410		185	182.97	480,202	182.55	3,140,628
TENDERLOINS	185-190	164.74	186,910		185-190	182.08	138,547	172.70	677,577
BREAST - WITH RIBS	95-96	102.19	175,560		95-96	101.48	149,880	102.33	760,440
BREAST - LINE RUN	95	99.05	128,960		95	98.87	84,760	99.01	509,480
LEGS	47-48	52.16	279,000		47-48	52.55	366,404	52.27	1,508,923
LEG QUARTERS (BULK)	38-39	39.38	516,319		38-39	39.39	399,740	39.06	2,111,892
DRUMSTICKS	40-41	45.39	129,960		40-41	49.53	97,960	47.11	706,150
THIGHS	41-42	49.81	75,840		41-42	48.49	99,560	49.36	418,400
B/S THIGHS	109-110	111.69	97,160		109-110	114.92	33,120	110.82	400,840
WINGS (WHOLE)	114-115	122.09	167,930		114-115	123.51	112,483	121.88	692,901
BACKS AND NECKS (STRIPPED)	10-12	11.92	33,240		10-12	12.21	42,840	11.96	181,120
LIVERS (5 POUND TUBS)	35-40	33.97	16,280		35-40	37.22	11,000	35.58	72,275
GIZZARDS (HEARTS)	60-65	68.38	24,640		60-65	69.32	23,656	69.25	125,926

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

**ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)**

	ESTIMATED		ACTUAL		AVG WT		ACTUAL		AVG WTS
	02/13	02/12	02/11	02/10	02/11	02/10	02/06	02/04	
ALA	4,051	3,953	3,878	3,895	5.18	5.21	4,073	5.17	
ARK	4,927	5,379	5,141	5,127	5.02	5.03	5,113	5.05	
DELMARVA	2,071	2,166	2,174	2,122	5.35	5.44	2,128	5.32	
KY-LA-TN	1,997	1,960	1,964	1,971	4.96	5.02	2,042	5.04	
MISS	2,594	2,986	2,891	3,042	5.35	5.45	2,614	5.46	
NC	2,631	2,474	2,221	2,416	6.24	6.22	3,647	6.33	
TEXAS	2,133	2,091	2,175	2,328	5.15	5.26	2,279	5.16	
TOTAL	20,404	21,009	20,444	20,901	5.27	5.33	21,896	5.32	
MON-FRI	106,317						103,936(B)		

(B) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 13-Feb 04 and 14-Feb-04 is estimated to be 30,527,000 down 7.09 percent from a week ago and down 0.8 percent from a year ago.

(Last week 32,857,000; last year 30,782 ,000)

**SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RETAILERS**

	RANGE
FRESH FRYERS	92-98
ROASTERS 4# & UP	81-95
HENS UNDER 5#	
HENS OVER 5#	63-66
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

**SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS**

	RANGE
FRESH FRYERS	103-105
DRY PACK	101-102
ICE PACK	
ROASTERS 4# & UP	89-105
DRY PACK	108
ICE PACK	91
HENS OVER 5#	89
DRY PACK	
DUCKS	152-175

Weekly broiler-fryer slaughter under federal inspection for the weekending 14-Feb-04

is estimated to be 151,118,000 head down 2 percent from a week ago, and down -1

from a year ago

www.ams.usda.gov/marketnews.htm

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 31-Jan-04 (Preliminary),

(A) Fast food/ (B) Retail (C) Deboning  
Food service  
4.20 Lbs & down 4.21-5.25 Lbs 5.26 Lbs & Up  
-----THOUSANDS-----

Head	21,246	19,681	39,011
Avg Weight	3.78	4.73	6.49
% of total /1	27%	25%	49%

## COMPARISONS

Last week	20,395	20,515	38,099
Avg Weight	3.82	4.70	6.51
% of total /1	26%	26%	48%

Same week, yr ago /2	27,057	20,919	44,740
Avg Weight	3.80	4.77	6.18
% of total /1	29%	23%	48%

To date/2004	81,888	78,520	153,682
To date/2003	85,041	79,236	159,662

/1 May not total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

**LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** W/E 07-Feb-04 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
	-----THOUSANDS-----				
HEAD	153,788	1,117	1,273	2,390	454
AVG WT	5.22	3.07	8.25	5.83	6.41
LAST WEEK	150,873	1,274	1,255	2,529	444
SAME WK YR AGO	150,335	1,689	1,377	3,066	421
AVG WT	5.05	3.26	7.49	5.10	6.62
TO-DATE/2004	768,502	6,604	6,346	12,950	2,240
TO-DATE/2003	751,331	8,591	7,030	15,621	2,090

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 159.1 million head. Estimated U.S. slaughter for this period 155.7 million head or 3.4 million head less than or 98% of estimated fryers available.

**GRAYSTONE SMALL ANIMAL AUCTION - FEB 10, 2004**

PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE	RANGE
Muscovy Ducks - Drakes	1.10 - 1.15	Leghorn Roosters .75 - 1.00ea.
Muscovy Ducks - Hens	1.00 - 1.10	Silkie 1.50 - 2.50ea.
Pekin Ducks	3.50 - 3.60ea.	Pigeons 3.10 - 4.00ea.
Red Fowl 4-5 LBS	.70 - .80	White Pigeons 6.00 - 7.00ea.
Red Fowl 5-6 LBS	.80 - 1.00	Rabbits
Crossbred Fowl		4-6 LBS 1.40 - 1.60
5-9 LBS	1.10 - 1.15	Rabbits
Crossbred Roosters		6-9 LBS 1.10 - 1.30
4-6 LBS	1.00 - 1.20	Bunnies 2.00 - 4.00ea.
Crossbred Roosters		Guinea Pigs 4.50 - 7.00ea.
7-11 LBS	.75 - .80	Goats 10.00 - 15.00ea.
Guinea Fowl	1.75 - 1.85	Chukars 3.00 - 3.10ea.
Banty Roosters	3.50 - 4.25ea.	Pullets
Banty Hens	4.00 - 4.50ea.	4-6 LBS 1.15 - 1.20
Leghorn Hens	.20	Total Coops Sold 392

**EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 09-FEB-2003

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND	137-140	144-146
MOSTLY		
MIDWEST	124-128	125-130
MOSTLY		

**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	76.00-79.50	78.00-79.00
VACUUM PACKED (6-9 PER BOX)	63.00-85.50	67.00-75.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-71.28
14 OZ.	66.96-77.92
16 OZ.	73.44-86.67

THE EASTERN REGION INCLUDES:

CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION DUCKLINGS** Prices unchanged. Trade sentiment steady. Demand was moderate to fairly good. Schedules full-time. Weights were in the desirable range. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.45, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 09-FEB-2003

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS	107-124	125
MOSTLY		

**ESTIMATED U.S. SLAUGHTER COMPARED TO****ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT
JANUARY 3	136.5	147.1	93%	5.15
10	160.8	151.1	106%	5.17
17	159.4	156.3	102%	5.20
24	149.3	157.4	95%	5.24
31	152.7	158.4	96%	5.26
FEBRUARY 7	155.7	159.1	98%	5.22
YEAR TO DATE	777.9	782.3	99%	
FEBRUARY 14	158.5			
21	157.7			

**BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER****Under Federal Inspection**

	-----THOUSANDS-----				
W/E	02/14/04	02/07/04	% CHG	02/15/03	% CHG
Broilers	151,118	153,788*	-02	152,044	-01
Cattle	609	601	+01	619*	-02
Hogs	1,954	1,922	+02	1,912	+02

\*ACTUAL

**NATIONAL CANNER FOWL MARKET** Majority prices were unchanged on both heavy and light cannery when compared to a week earlier. Demand was moderate. Trading was very light. Available offerings were clearing satisfactorily. Processing schedules were normal. The undertone was steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
21-26.5 MAJORITY 23.5-24.5	31.5-37.5 MAJORITY 34-35

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

<b>LIGHT CANNER HENS</b>	<b>HEAVY CANNER HENS</b>
<b>(LINE RUN WITHOUT NECKS)</b>	<b>(WITHOUT NECKS)</b>
23-29 MAJORITY 26-27	33-39 MAJORITY 36.5-37.5

#### **LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Majority values were generally unchanged when compared to a week earlier. Demand was at least moderate. Offerings of spent fowl were about adequate to adequate. Processing schedules were noted as normal. Opinions on removal cost were generally steady. **RANGE MAJORITY**  
REMOVAL COST 0-12 8.5-11

**SOUTH CENTRAL LIGHT LIVE HEN** Trading was too few to report. Demand was selective for fully adequate offerings of spent leg-horn fowl. Finished sales were fair. Schedules were reduced. Opinions of value remained constant. **RANGE MAJORITY**  
REMOVAL COST TOO FEW TO REPORT

**NORTH CENTRAL LIGHT LIVE HEN** Removal costs continued unchanged. Demand was moderate to instances good. Offerings were adequate to slightly short of current needs. Opinions of value were steady. **RANGE MAJORITY**  
REMOVAL COST 0-7 5.5-7

#### **HEAVY TYPE HENS (7 POUNDS AND UP) \***

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 09-FEB-04

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was moderate for offerings that were generally adequate. Processing schedules were normal. Supplies of finished product were clearing. The undertone was steady. **RANGE MAJORITY**

AT FARM BUYER LOADING	TOO FEW TO REPORT
AT FARM PRODUCER LOADING	TOO FEW TO REPORT
FOB PLANT	TOO FEW TO REPORT

**SOUTH CENTRAL LIVE HEAVY-TYPE HENS** Trading levels were too few to report. Demand was moderate for adequate offerings of spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was at least steady. **RANGE MAJORITY**  
AT FARM BUYER LOADING TOO FEW TO REPORT

**WEST COAST LIGHT LIVE HEN** Plant schedules moderate. Offerings adequate.

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